



# Iowa Association of Private Investigators 2011 Conference Agenda

## THURSDAY, July 21, 2011

7:30 am - 8:00 am	Registration	
8:00 am - 8:30 am	Color Guard, Welcome and Announcements	
8:30 am - 9:30 am	Vendors Open	<b>Jim Oien - Repossessions</b>
9:30 am - 9:45 am		Morning Break / Vendors open
9:45 am - 11:30 am		<b>Paul Jaeb - Marketing Strategies</b>
11:30 am - 1:00 pm		Open Lunch (on your own)
1:00 pm - 2:00 pm		<b>James Greenwold - Surveillance and Investigative Techniques</b>
2:00 pm - 3:00 pm		<b>Nancy Bowers - Iowa Cold Cases</b>
3:00 pm - 3:15 pm		Afternoon Break / Vendors open
3:15 pm to 4:15 pm		<b>Alfredo Parrish - Attorney/Investigator Relationship</b>
4:15 pm - 5:15 pm		<b>Gordon Gratias - Statement Taking</b>
5:30 pm - 6:30 pm		Social Hour
6:30 pm		Evening Banquet and Entertainment

## FRIDAY, July 22, 2011

8:00 am - 8:30 am	Registration	
8:30 am - 9:30 am	Vendors Open	<b>Robert Clements - Five Key Strategies for Creating a Sustainable Competitive Advantage</b>
9:30 am - 9:45 am		Morning Break / Vendors open
9:45 am - 10:45 am		<b>Robert Clements - Five Key Strategies for Creating a Sustainable Competitive Advantage</b>
10:45 am - 11:00 am		Break / Vendors open
11:00 am - 12:00 am		<b>Steven Crozier - Social Networking Sites</b>
12:00 pm - 1:00 pm		Lunch Provided
1:00 pm - 2:30 pm		<b>James Greenwold - Courtroom Presentation in 3D Animation</b>
2:30 pm - 2:45 pm		Afternoon Break / Vendors open
2:45 pm - 3:15 pm		<b>Investigative Panel</b>
3:15 pm		Board Meeting - Election of Officers - Certificates

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